

## MI Technical Solutions Captures Energy Savings Through Dominion Energy's Small Business Improvement Program

The need to replace lighting fixtures started MI Technical Solutions on the hunt for suitable technologies. To their delight, they found Dominion Energy Virginia's Small Business Improvement Program which offers rebates to help offset upcoming expenses. The opportunity also enabled them to perform additional upgrades, delivering huge cost and energy savings for their company.

### THE OPPORTUNITY

While searching for new LED lighting to replace their old fixtures, MI Technical Solutions found valuable rebates offered by Dominion Energy through the Small Business Improvement Program. It was a pleasant surprise for the company as the rebates helped offset some of the cost of service from participating contractors. With the huge cost savings, MI Technical Solutions took the opportunity to participate in additional measures to seal their ducts and tune up their heating and cooling system. They also installed solar film through the Non-Residential Window Film Program to further reduce their energy usage. Within a two-month period, all measures were successfully installed, and MI Technical Solutions is enjoying an energy-efficient facility that provides greater comfort for their employees and customers.

### SAVINGS AT A GLANCE

- **Programs completed:** Small Business Improvement Program (Duct Testing & Sealing, HVAC Tune-Up and Lighting Upgrade Measures) and Window Film Program
- **Incentives paid:** \$4,150.70
- **Estimated annual energy savings:** Up to 16,000 kWh per year, which is approximately 35 percent of energy use

### PROGRAM BENEFITS

The **Small Business Improvement Program** provides customers with an on-site energy assessment of their facility. Qualifying customers can receive rebate incentives for making energy efficiency improvements identified during the assessment. Eligible measures include duct testing and sealing, HVAC tune-up, and HVAC and lighting upgrades.



"The level of service from all the participating contractors was exceptional. The HVAC and electrical contractors were extremely professional. They completed the requirements as discussed without any disruption to our business. The film company had some issues with material and labor that made their process a little harder but they eventually completed the coatings as designed. Overall, we are pleased with the brightly lit facility using the new LED lighting and are anticipating reduction of energy usage through the summer."

— *Michael Ihrig*  
CEO, MI Technical Solutions