

Dominion Energy Ohio Energy Choice Pooling Service Frequently Asked Questions (FAQs)

The information presented in this document regarding Dominion Energy Ohio's Energy Choice program is for the sole purpose of providing general information. The information is subject to change, and it is not intended to be a summary of the General Terms and Conditions of Energy Choice Pooling Service. These terms can be found at <https://www.dominionenergy.com/ohio/rates-and-tariffs/tariffs>. While Dominion Energy Ohio has used reasonable efforts to ensure the accuracy of the information presented herein, it does not warrant the accuracy of that information for use by any party in assessing participation in the Energy Choice Program.

Background

In 1997, Dominion Energy Ohio (DEO) began a pilot Energy Choice program in ten counties. In October 2000, the program was expanded system-wide. By March 2001, 17 suppliers and over 400,000 customers were participating in the Energy Choice program. In October 2002, government aggregation was introduced and within one year, approximately 77,000 customers were participating via the opt-out government aggregation program.

By August 2006, over 787,000 customers were participating in the Energy Choice program. October 2006 was the next major change for the program as winning suppliers began serving the remaining customers' supply needs under the Standard Service Offer (SSO) program. The first SSO auction was held in August 2006. At that time, six suppliers won the right to serve the remaining customers on DEO's system. In July 2008, DEO held a second SSO auction as a transition step to move towards the implementation of the Standard Choice Offer (SCO) program. At that time, five suppliers won the right to serve the remaining customers on DEO's system.

In February 2009, DEO held a third SSO auction and the first SCO auction. The SSO auction continued the wholesale relationship between supplier and customers. The customers served via the SSO auction were Percentage Income Payment Plan ("PIPP", Choice-ineligible¹ and transitional² customers. The SCO auction created a retail relationship between winning and electing SCO suppliers and choice-eligible customers who had not elected a supplier. Three suppliers won the SSO auction and four won the SCO auction. These auctions have continued annually.

¹ In order to participate in the Energy Choice program, a customer must have no arrears of 30 days or more, be current on a payment plan to discharge those arrears, or not have broken a prior payment plan more than once in the preceding 12-months.

² Transitional customers comprise Choice-eligible customers that may be provided SSO commodity service for up to two consecutive billing periods. Such customers include those establishing new service and those whose Energy Choice supplier agreement or aggregation program terminates without timely enrollment with another supplier or aggregator.

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Following are the results (winning supplier names are available on the PUCO's website). The SSO and SCO auctions were combined into one auction effective with the 2012-2013 Term.

Term	# of Winning Bidders (SSO/SCO)	Adder
04/2010-03/2011	3 SSO – 5 SCO	\$1.20
04/2011-03/2012	3 SSO – 4 SCO	\$1.00
04/2012-03/2013	3	\$0.60
04/2013-03/2014	5	\$0.60
04/2014-03/2015	4	\$0.43
04/2015-03/2016	5	\$0.02
04/2016-03/2017	4	\$(0.05)
04/2017-03/2018	4	\$0.00
04/2018-03/2019	4	\$0.07
04/2019-03/2020	4	\$0.22
04/2020-03/2021	4	\$0.15
04/2021-03/2022	5	\$0.15
04/2022-03/2023	6	\$0.18
04/2023-03/2024	6	\$0.39

FAQs – Getting Started

**These FAQs deal with initial steps suppliers need to take
to start an Energy Choice pool and submit enrollments.**

Q: How can a company become an approved Energy Choice supplier?

A: Interested suppliers may submit a pooling application via our [website](#). Questions may be sent to Gas_Energy_Choice@dominionenergy.com. In addition to meeting DEO's contractual requirements, including credit review, suppliers need to contact the Public Utility Commission of Ohio (PUCO) and submit an application for an Ohio Competitive Retail Natural Gas Marketer Certificate. Suppliers may not participate in the Energy Choice program without an active certificate.

Once a supplier receives a certificate and executes an Energy Choice Pooling Service agreement, they are issued a unique ID code and can begin adding customers to their pool.

Q: Can I purchase a customer list to use for customer solicitation efforts?

A: Yes. Effective February 2013, customers included in this list are any choice-eligible customer who (1) has not elected a supplier, (2) been enrolled under an approved opt-out government aggregation program, or (3) elected to be excluded from the list.

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Q: As an approved supplier, how do I add customers to my pool?

A: Suppliers should review Section 4901:1-29-06 of the Ohio Administrative Code prior to engaging in any marketing to Ohio customers.

Once approved, the supplier will receive a unique 10-digit ID. As customers are acquired, the supplier will need to send enrollment information to DEO via the supplier web portal. The information must be transmitted via a fixed width text file. The file formats and web portal can be found under Resources for Registered Business Partners at:

<https://www.dominionenergy.com/ohio/large-business-services/transportation-services>

Q: A customer said they have a 5-digit account number. Is this valid?

A: Possibly. DEO uses 13-digit account numbers for almost 99.7% of customer accounts. However, DEO has approximately 1,500 accounts that have 5-digit account numbers. These are mostly larger industrial or commercial customers that are served at pressures greater than the standard residential customer. These customers are enrolled in the same manner as the 13-digit account numbers (add eight zeroes before the 5-digit account number) but the response files are different. Confirmation responses for 5-digit accounts are sent via email to the supplier.

Q: Once I submit an enrollment, how can I tell if it was accepted?

A: Enrollment files need to be uploaded to the DEO web portal prior to 6 PM ET. The files are processed nightly, and the next business day a daily confirmation (C) file is available for the supplier (for 13-digit accounts). This file will alert the supplier if the enrollment (or change) was accepted and when it will become effective. There is also an activity (F) file that will show two records for every valid enrollment. The first record will show all pending enrollments (drops or adds). A second record will be sent if the enrollment is canceled (customer rescinds) or if the enrollment is completed. A monthly (M) confirmation file is produced on the 15th of each month (or the next business day if the 15th is a non-business day). This file will show all active customers including any pending customers being added or dropped.

For the 5-digit account numbers, an e-mail is sent to the supplier only if the account rejects. In addition, a list of all active 5-digit customers is provided on the 25th of each month (or the next business day if the 25th is a non-business day) via DEO's Electronic Bulletin Board (EBB).

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Q: What is the rescission period?

A: When a supplier enrolls a customer, DEO sends the customer a confirmation letter indicating they have elected the supplier to serve their commodity needs. The letter also informs the customer whether DEO will bill the supplier charges or if they will receive a separate invoice from the supplier for the commodity portion of their usage. If the customer does nothing, the enrollment will process normally. If the customer contacts DEO, they can request to cancel the enrollment. If this occurs, the enrollment is cancelled and the customer is not added to the supplier's pool. A record is sent through the activity (F) file notifying the supplier of the customer's decision.

Q: What billing options can a supplier elect for their customers under the Energy Choice program?

A: Suppliers have two billing options under the Energy Choice program. Suppliers can elect to have DEO send one bill to customers with both DEO's and the supplier's charges included. Suppliers can also elect to send their own bill for the commodity service separate from DEO's distribution charges. Suppliers can use both options for customers in their pool, but only one option can be selected per customer. This option can be changed each billing cycle. For customers where the supplier elects DEO to send one combined bill, suppliers must send DEO the billing rate they plan to use to enroll customers prior to the start of enrollments. Suppliers are remitted the full amount of their rate times the customer's usage plus the applicable sales tax regardless of what the customer pays DEO.

Q: If DEO bills on a supplier's behalf, how is the rate applied? Can it be prorated? How often can rates be updated?

A: DEO bills customers over 21 billing cycles. The Rate Effective Month begins with the Cycle 6 open (approximately the middle of the month) through the Cycle 5 close. For example, if the supplier submits a rate on May 5th, the rate is effective for May billings. That is any customer billed May cycle 6 through June cycle 5. The charge is not prorated for the month the usage occurs within. Charges are assessed based on the bill cycle and the number of days between billing.

Suppliers are allowed to have 15 rates with no charge. Additional rates, if approved, may be purchased for a fee. Each additional fixed rate (updated on an annual basis) costs \$10 per month. Each additional variable rate (updated more than once per year) costs \$40 per month. DEO reserves the right to limit the number of rate codes.

Q: Are there any additional costs if an Energy Choice supplier elects to have DEO bill on their behalf?

A: No.

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Q: Can a supplier elect to bill the customer and include DEO's utility charges?

A: DEO does not currently offer suppliers the option to bill on behalf of the utility.

Q: How are taxes handled if DEO bills the customer?

A: The electronic enrollment file includes a field that indicates whether sales tax applies to the account. For customers who are tax exempt, the supplier is responsible to maintain a copy of the customer's sales tax exemption certificate. If the customer pays sales tax, the tax will be added to the customer's invoice and the amount of the tax will be remitted to the supplier. The supplier must then remit the sales tax to the state. DEO will provide suppliers a monthly report of all sales tax sent to them allocated by the proper sales tax district.

For suppliers participating in the SCO or Monthly Retail Rate (MRR) program, DEO may determine the sales tax exemption prior to assignment. If the customer assignment shows the account as being sales tax exempt, suppliers must obtain a certificate. If the customer fails to provide a certificate, suppliers need to send an enrollment file to change the taxable percentage.

Q: What is the MRR program?

A: The Monthly Retail Rate (MRR) is the replacement for the Monthly Variable Rate (MVR) program. Customers on the MRR will be charged the lower of the monthly variable rate submitted by their assigned MRR supplier or a "median MRR price" if the participating supplier's submitted rate is higher. The median MRR price will be determined each month based on the median of each MRR supplier's lowest monthly variable rate offer posted on the PUCO's Energy Choice Ohio website. All MRR suppliers must charge a variable rate at or below the median MRR determined for each month. More information regarding the MRR may be found in Dominion Energy Ohio's tariffs.

Q: An Energy Choice supplier did not win any customers in the SCO auction. Can they still elect to participate in the SCO customer assignment?

A: Yes. Suppliers that do not win customers in the SCO auction may elect to serve new SCO customers at the winning SCO rate. After the initial SCO auction, new SCO customers are created by the migration of choice-eligible customer from SSO to SCO. The following explains the movement of customers.

New Choice-eligible residential customers will receive at least one SSO bill, after which they may enroll with an Energy Choice supplier or participate in an opt-out governmental aggregation program. If they do not do so, such residential customers will, after their second

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SSO bill, be assigned to an Energy Choice supplier that has agreed to accept customers at the price established in the retail SCO auction under the standard terms and conditions of SCO commodity service included in DEO's tariff. Suppliers awarded tranches in the SCO auction are obligated to take on additional Choice-eligible customers that will be assigned to suppliers on a rotating basis.

Choice-eligible residential customers whose opt-out governmental aggregation program is terminated may enroll with an Energy Choice supplier or participate in an opt-out governmental aggregation program if a subsequent one is offered. If they do not do so, such residential customers will, after their second SSO bill, be assigned to an Energy Choice supplier standard terms and conditions of SCO commodity service included in DEO's tariff. Supplier participation will be handled in the manner described for new Choice-eligible customers.

NOTE: Effective July 2020, non-residential customers with annual consumption of 0 – 200 Mcf default to SCO service. Medium, non-residential customers with annual consumption of 201 – 500 Mcf can elect SCO service.

Q: What supplier information is displayed on DEO's bill?

A: DEO displays the supplier name, address, website and phone number as well as the supplier commodity rate if the supplier elects to have DEO bill on their behalf. DEO cannot add any additional supplier information to customer bills at this time.

Q: What happens if a supplier submits the wrong rate and customers are billed incorrectly?

A: When suppliers submit their rate changes, DEO provides a confirmation file back to the supplier showing the change was accepted. When suppliers request a new rate code, DEO sends back a notice confirming the information. Suppliers are urged to review this information to ensure they did not submit an incorrect rate. If the supplier informs DEO of an error and it is prior to the start of cycle 6 billing, DEO can adjust the rate before any bills are rendered. If bills are issued incorrectly, DEO can re-bill the accounts at the corrected rate. However, DEO will charge the supplier for all accounts that are re-billed at the supplier's request.

Q: How do I know when customers are billed?

A: Each business day DEO provides a billing (B) file on the web portal site for all of the supplier's customers. A customer will have one record showing their usage and charges from DEO (transport charges). If DEO is billing on behalf of the supplier there will be a second record showing the supplier's billed amount and sales tax, if applicable. In the event of a re-bill (adjustment to a past invoice), the supplier will be notified of the reversal of the previous charges and the new revised invoice.

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Q: What is government aggregation?

A: Government aggregation (“GA”) is a program that permits local communities to aggregate the load of Choice-eligible customers that have not already chosen another supplier in order to have that aggregated load served by a supplier chosen by the community. For more information, please visit the PUCO website on aggregation at:
<http://www.puco.ohio.gov/PUCO/Consumer/Information.cfm?id=4068&terms=aggregation&se archetype=1&fragment=False>

Q: What is portability?

A: Portability is a service that DEO offers Energy Choice suppliers to allow the supplier to maintain contracts with customers who move to another address within DEO’s service territory. If an Energy Choice supplier elects to participate in portability, customers enrolled with the supplier can retain their contract with the supplier if they move to a new address within the DEO service territory. Suppliers are notified of customers who “port” their contract via the daily transfer (T) file. This file provides the old and new account number when a contract is ported. At present, over 99% of DEO’s Energy Choice customers have the option to port their contract.

FAQs – Supplying Accounts you Enroll

**These FAQs deal with the assets assigned Energy Choice suppliers
and the required daily supply targets.**

Q: What assets do Energy Choice suppliers receive (aka assigned) in order to serve customers they enroll?

A: Energy Choice suppliers are assigned on-system storage capacity and access to constrained receipt points at no charge. The assigned assets are stated as a percentage of the supplier’s customers’ forecasted aggregate peak day requirements. In addition, when a supplier’s pool reaches a 1% market share, pipeline capacity will be assigned when DEO holds future SSO/SCO auctions. The term of the releases matches the SSO/SCO auction terms (April 1st through March 31st). The on-system storage and receipt point access assignment may change monthly due to customer enrollments and forecast factor updates.

Q: Are suppliers required to accept the assets they are assigned?

A: Suppliers are given the chance to turn-back some, or all, of the pipeline capacity released to them. However, any volumes not accepted by other participating suppliers revert back to the supplier initially awarded the volumes. Energy Choice suppliers are not permitted to reject the

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assigned capacity for Tennessee Gas Pipeline, associated Dominion Energy Transmission, and West Ohio associated ANR pipeline capacity (Convoy). Capacity will remain released to the same supplier unless recalled. If any capacity made available to suppliers is not initially accepted through the capacity release process, it will be re-posted and made available to other suppliers on a non-discriminatory basis. Suppliers who win in the auction will have the option to accept this reposted capacity first. Energy Choice suppliers will be required to accept a pro rata release of any capacity that remains unreleased after being reposted.

Q: How are suppliers notified of their monthly asset allocation?

A: On the 16th of the month prior to flow (or the next business day if the 16th falls on a non-business day), an e-mail is sent to the supplier with an Asset Allocation sheet. The sheet shows the forecasted peak day, assigned storage, total number of customers, receipt point assignment, and required comparable capacity (if applicable).

Q: What are the monthly percentages of Receipt Point Capacity listed on Section 4 of the Asset Allocation Sheet?

A: The table below displays the monthly percentages by receipt point. DEO may adjust the percentages in the event operating conditions dictate.

Month	West Side	TGP	TETCo/REX
Nov	6.6%	2.2%	3.6%
Dec	7.5%	2.2%	3.6%
Jan	7.5%	2.2%	3.6%
Feb	7.5%	2.2%	3.6%
Mar	6.6%	2.2%	3.6%
Apr	5.4%	5.4%	2.0%
May	5.4%	5.4%	2.0%
Jun	3.4%	5.4%	2.0%
Jul	1.8%	5.4%	2.0%
Aug	3.4%	5.4%	2.0%
Sep	5.4%	5.4%	2.0%
Oct	5.4%	5.4%	2.0%

Q: How does DEO calculate a daily target for an Energy Choice pool?

A: DEO’s forecast is based on the monthly billing history of the customers enrolled in a supplier’s pool. This information is used to create monthly baseload and heating factors that predict customer usage as a function of heating degree days (HDD). These factors are unique for each pool based on the composition of customers within the pool. The following formula is then applied to calculate daily targets:

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Daily HDD = 65 – Forecasted Temperature (Fahrenheit)

Residential – CCS forecasts

1) Daily Target = # Customers * (Base Load + (HDD * HDDf)) * BTU

Non-Residential – CCS forecasts

2) # Customers * (Base Load + (HDD * HDDf)) * DOW factor * BTU

DOW = Day of the week factor

Day of Week	Factor
Sunday	0.85
Monday	0.85
Tuesday	1.00
Wednesday	1.00
Thursday	0.95
Friday	0.90
Saturday	0.75

High-pressure Accounts

Daily Target = (slope * daily HDD + Y-int/30)/10

This volume is for the total number of high-pressure customers served. If the resultant target is less than the historical minimum (which will be provided), DEO will use the minimum target.

Q: How is the supplier's pool peak day calculated?

A: When DEO sends the forecasting factors to the supplier, the winter month factors that produce the highest peak day usage based on -13 °F (78 HDD) are identified. These factors are used to estimate the pools' peak day usage at 78 HDD. The monthly factors are used for every other month using the following peak day monthly temperatures.

Month	HDD
Jan	78
Feb	69
Mar	58
Apr	43
May	28
Jun	0
Jul	0
Aug	0
Sep	20
Oct	33
Nov	53
Dec	70

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Q: What does comparable capacity mean?

A: During the winter months (November through March), Energy Choice suppliers must demonstrate that they have sufficient capacity to meet 91.75% of their customers' forecasted peak day demand for the applicable month. Suppliers are given a credit for any local production assigned to their pools. A credit is given for the assigned Energy Choice storage plus any additionally purchased storage service from DEO. In addition, firm transportation (FT) interstate pipeline contracts where the supplier is the shipper and DEO is listed as the primary delivery point are also accepted. In-the-path FT capacity does not count. Other acceptable forms are city gate purchase agreements showing the transaction type as firm and the supplier as the buyer. Suppliers must have sufficient receipt point access if the pipeline deliver point is a constrained point on DEO.

Q: Why do suppliers only have to show 91.75% of peak day capacity per month during the winter?

A: DEO retains Operational Balancing Capacity (OBC) to help balance its system on a daily basis. As part of the Energy Choice program, DEO has agreed to use this capacity to supply additional storage withdrawals, if operationally feasible, on a peak day. This amount equals 8.25% of customers' peak day needs. Based on this fact, suppliers only need to demonstrate that they have comparable capacity for 91.75% of their peak day requirements. Suppliers still need to have supply to meet 100% of their target, regardless of the source.

Q: Where do I see the posted target? When must supply be scheduled?

A: Targets are posted every business day no later than 8:30 AM ET to DEO's EBB. The target can be found on the QPTM Requirements screen, as a nomination in the Energy Choice pool, or found in the QQM Requirement report. Supply must be scheduled per the nomination deadlines posted on the EBB. The target requirements volumes are posted in burner-tip Dths – so after fuel. Deliveries of gas volumes should be grossed up to accommodate for fuel loss.

Q: What happens if the daily supply does not match the posted target?

A: If the supply delivered to the Energy Choice pool is different than the posted target, the difference will be treated as a daily imbalance and resolved per Section 18 of the General Terms and Conditions of Energy Choice Pooling Service (GT&C of ECPS).

Q: What happens if the monthly delivered supply does not match the amount of gas consumed by my customers?

A: DEO typically posts targets two business days in advance. Due to weather forecasting error, model variability, the difference between billing cycle usage versus monthly target deliveries,

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and many other unpredictable variables, the volume delivered by the supplier to match the daily targets will not match the volumes eventually billed to their customers. Section 19 of the GT&C of ECPS shows how this difference is reconciled. The example below is for an Energy Choice supplier. The true-up procedure is applicable to Energy Choice, SCO, and SSO suppliers. SSO suppliers have a separate financial true-up portion as well.

(All volumes in mcf burner-tip)

Step	Description	Volume
A	March Target	10,000
B	March 13-digit (CCS) Cycle 1-21 billed usage	9,000
C	April CCS Cycle 1-5 billed usage + est. usage if applicable	1,500
D	March CCS Cycle 1-5 billed usage + est. usage if applicable	-750
E	March Free Gas	-10
F	Total CCS usage (B+C-D+E)	9,740
G	March 5-digit (SBS) estimated billed usage	500
H	February SBS estimated billed usage (previous month)	400
I	February SBS actual billed usage	400
J	Total SBS usage (G-H+I)	500
K	Total Usage (F+J)	10,240
L	March True-up volume (A-K)	-240

In this example, the supplier owes DEO 240 Mcf burner-tip. The supplier has three options to eliminate the imbalance:

- Buy the imbalance from DEO at the posted imbalance sale price (plus Gross Receipts Tax).

AND/OR

- Buy gas from another supplier during the imbalance trading period.

AND/OR

- Adjust their Energy Choice storage inventory. Storage must stay within the required inventory ratchets.

The Energy Choice True-up Instruction document has detailed instructions on how to enter nominations in the EBB.

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FAQs – Additional Questions

These FAQs deal with various topics.

Q: What is a “shell” account?

A: DEO uses 13-digit account numbers for about 99.7% of customer accounts. However, DEO has approximately 3,000 accounts that have 5-digit account numbers. These are mostly larger industrial commercial customers that are served at pressures greater than the standard residential customer. These accounts are billed out of a different billing system (SBS). A shell account is the 13-digit account number used by DEO to identify these customers in our main billing system (CCS). Shell accounts are used by DEO’s operation departments when assigning field work orders for these customers. The account number cannot be used to enroll a customer as all of the billing is done with the 5-digit account number.

Q: Can customers still receive budget billing from the utility if DEO is billing on supplier’s behalf?

A: Yes. Customers can elect budget billing. The supplier will be paid the rate the customer is enrolled in multiplied by the actual usage plus applicable sales tax.

Q: What does a “free consumer” mean?

A: DEO provides service to some customers who have natural gas production wells on their property. In some cases, the homeowner has an agreement with the well owner to receive a credit on their gas usage. This is a free consumer. When DEO bills these customers, the free gas credit is used prior to them being charged for their gas. Once the credit is depleted, any additional gas is billed at the applicable rate. DEO deducts free consumer usage from the supplier’s usage so the supplier is not required to serve gas the customer is not paying for.