

Small Town, Big Win Video Transcript

00;00;00;13 - 00;00;24;27

Speaker 1

My name is Wendy Marquez I'm the CEO and founder of Wize Solutions. We started with four and now we're four years and we're close to 30. So we are an IT consulting firm, but we're driven by our mission. What was happening here is that there was a lot of talent, but the major problem is that a lot of the college graduates had to leave the area because there were no jobs in the area, particularly in IT.

00;00;25;16 - 00;00;47;29

Speaker 1

We thought that it could be an opportunity for us to bring and open a technology company here. The reason why we approached Dominion is because we were perfectly aligned. We were driven by the fact that what we were going to be able to do was going to transform the region. There's a lot of pride in the work that they do, the strength, resiliency, innovation.

00;00;47;29 - 00;00;50;12

Speaker 1

That's what I think you can find in those rural communities.

00;00;50;18 - 00;01;06;05

Speaker 2

I think the wonderful thing about it is it's really all about making people's jobs and lives better, easier, allowing them to put aside things that become redundant and automating those things. You know, we want to do work that we feel good about that is helping other people, that's helping communities.

00;01;06;14 - 00;01;21;11

Speaker 3

I think that they're 110% dedicated to people living in this community. And to do that in a way that promotes growth in a market that, you know, is very high in demand and it's very approachable for a lot of people, you know, as long as this place exists, this is where I'm going to be.

00;01;21;23 - 00;01;44;15

Speaker 1

I don't see myself as a Hispanic woman. I see myself as part of a team. We could not have done this without having people that believed in us, companies that believed in us. Dominion believes in creating economic development in rural communities, and so we're unified by that commitment. And I think we will always be grateful to Dominion for giving us a start.